

# WASHINGTON AND LEE SUCCESS STORY

## WHO WAS THE END CUSTOMER?

Washington and Lee University - Department of Advanced Education; Lexington, Virginia





## WHAT PROBLEM DID THE END CUSTOMER WANT TO SOLVE?

To make way for a new Center for Academic Resources, the school's library needed to relocate all books and volumes from an upper floor down to the basement. The move required finding a way to dramatically increase the storage capacity of the building's lowest level.

# WHICH SAFCO® PRODUCTS WERE SELECTED AND WHY?

Chosen for their smaller footprints and higher storage capacities, Safco's Mobile 1000™ and 4-Post Shelving products replaced the library basement's traditional stacks of static cantilever shelving, which – even if increased – could not have provided the storage capacity the university required.





#### HOW DID THE SAFCO PRODUCTS SOLVE THE END CUSTOMER'S PROBLEM?

With multiple high-density systems installed on its slab-on-grade floor, Safco's Mobile 1000 and 4-Post Shelving significantly increased the storage capacity of the university library's basement. In addition, the use of Safco's high-density storage solutions in the library helped the university avoid other potentially more costly alternatives such as constructing a new building or repurposing another structure on campus.



### WHAT OTHER FEATURES OF THE SAFCO PRODUCTS HAVE BENEFITTED THE END CUSTOMER?

- 4-Post Shelving offers the university increased capacity by utilizing taller, 97"-high uprights and offering eight tiers of shelves that adjust at 1½" increments to accommodate different sizes of media
- Adjustable dividers on the shelves offer added vertical support to books and media, keeping them upright, organized and easily accessible
- Mobile 1000's easy-to-move mechanical assist allows the staff to shift 10,000 lbs. of equipment and media weight by using just 1 lb. of effort
- Range safety locks complete with locking red and green indicators in the handles easily allow university users to know when an aisle is in use or available to move
- All-steel, non-grouted track offers an easier option for future expansion or equipment relocation
- All-steel, full-height end panels add a great aesthetic to both mobile and fixed ranges to complement the library surroundings
- An incline ramp allows staff to push book carts in and out of the aisles with ease when re-shelving books

